

kontron



Company Profile

Kontron, d. o. o.
March 2025

Meet Kontron. In Your Daily Life.

kontron



Energy

Smart Energy Solutions



Communications & Connectivity

5G/6G Evolution



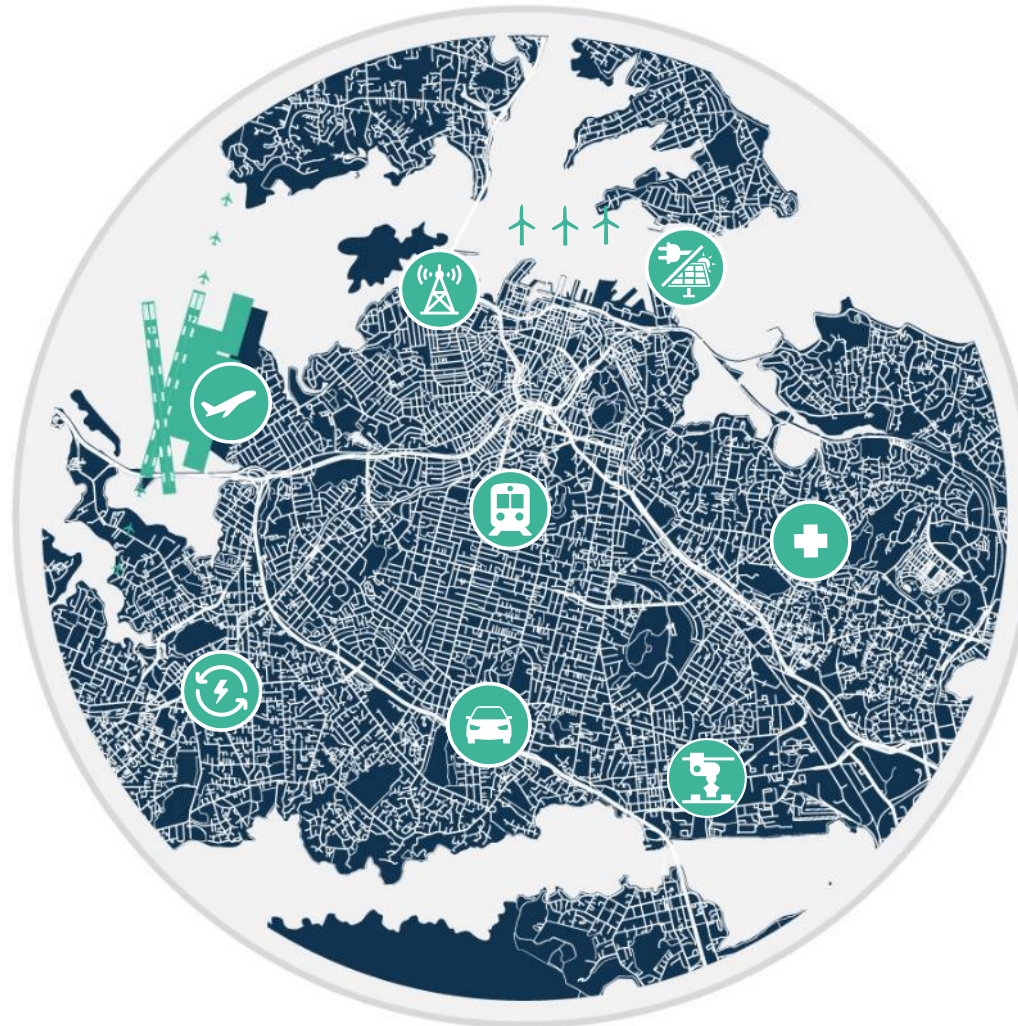
GreenTec

Pioneer for Regenerative Technologies



Automation

Solutions for Industrial Automation



Automotive

Enabling Autonomous Driving



Transportation

Rail Digitalisation



Aero & Defence

Ultra-robust Solutions for IFEC and Military Markets



Medical

Digital Innovation in Healthcare

Kontron in 2024

10 divisions in 3 segments

kontron

Europe



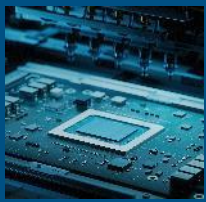
Telecom

Adding 5G connectivity to IoT products



Industrial

Industrial, Medical, Defence, Aero, and Automotive



Electronics

High volume, fast response



Services

IT converted to service contracts for IoT

Global



North America

Sales channel for Europe products; Avionics



Asia

Sales channel for Europe products

Software & Solutions



Software

susietec®, KontronOS & customised IoT SW



Aero & Defence

Communication and high-speed data solutions



Transport

Data for high-speed trains in Europe & China



GreenTec

Green Energy Management & Infrastructure

Kontron AG

Leader of Smart Industrial IoT
Solutions

7,000

Employees*

1.8bn

Revenue
(EUR)*

200m

R&D spending
(EUR)*

220m

EBITDA
(EUR)*

>10%

Organic growth*

Member of SDAX®

Member of TecDAX®

HQ in Austria; listed in Germany

* Management estimates for 2024

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› **Focused on the large, diverse and growing Industrial IoT market (IIoT)**

› **Fully integrated technology platform**

Integrated (SW+HW) solutions for smart factories, transportation, data connectivity, medical, and smart energy

› **Driven by customer success, blue-chip customers**

>4,500 customers in total

› **Leading provider of disruptive IoT technology**

Real-time 5G/FRMCS connectivity, susietec® toolset, KontronOS, KontronGrid

A Company of Kontron AG



Leader of **smart industrial IoT solutions**. Focused on the large, diverse and growing Industrial IoT market (IIoT). Leading provider of disruptive technology with **5G connectivity**, **susietec® toolset**, **KontronOS**, and **KontronGrid**. Driven by customer success.

Kontron AG generated

€1.80
billion

revenue in 2024E with
>10% annual growth

More than

€200
million

is invested in engineering,
research, and development

Solutions portfolio covers

4,500+
customers

worldwide in
various industries

Kontron family includes

~7,000
employees

working to fulfil the
group's vision

Located in

23
countries

worldwide

Combining

21
production facilities

to support growth strategy
focused on smart IoT

Kontron AG Divisions

Telecom

Industrial

Transport

Software

North America

Services

ODM

Aerospace &
Defence

GreenTec

Asia

About Slovenia's Kontron, d. o. o.



A wide portfolio of **ICT solutions** for the **digitalisation** of various industries, tailored to fit customer's needs, ranks Kontron, d. o. o. among the leading European providers of **comprehensive and highly reliable communication solutions**

We generated

€74.8
million

revenue in 2024E

We deliver solutions in

50+
countries

worldwide and we can
respond in your time zone

Our solutions support

700+
customers

in various industries in
50 countries worldwide

Each year we invest over

€8.5
million

in engineering, research
and development

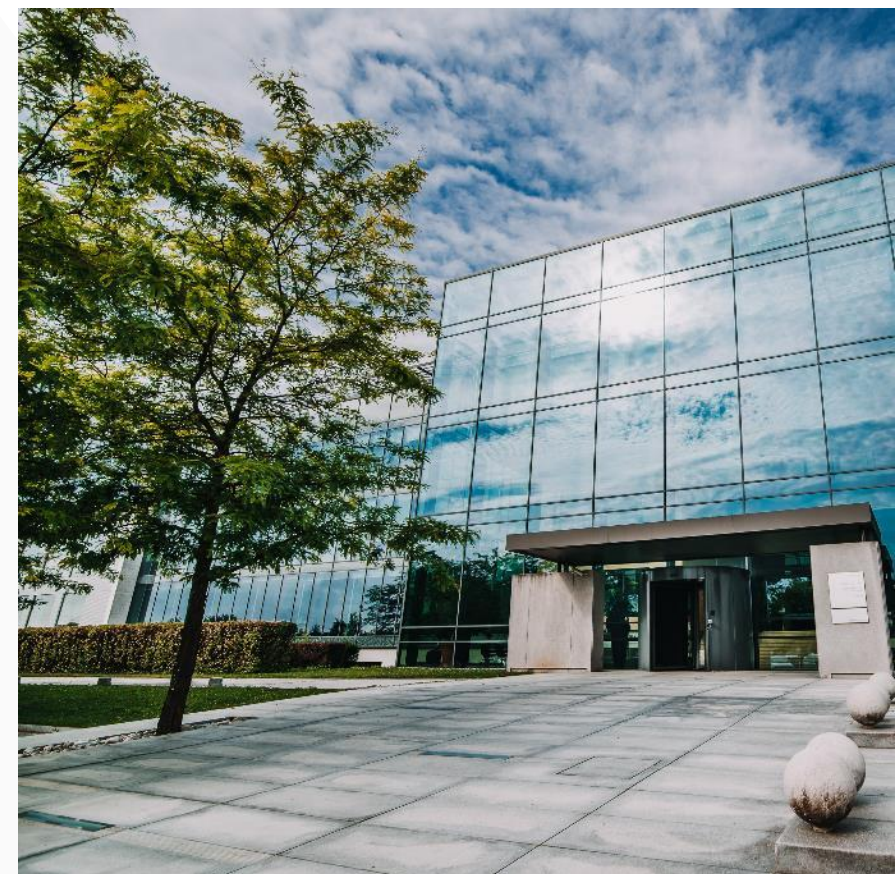
Our team counts

400
employees

We leverage

75+
years

of experience and
innovation



About Kontron Slovenia Group



A wide portfolio of **ICT solutions** for the **digitalisation** of various industries, tailored to fit customer's needs, ranks Kontron, d. o. o. among the leading European providers of **comprehensive and highly reliable communication solutions**

We generated

€123.5
million

revenue in 2024E

We deliver solutions in

50+
countries

worldwide and we can
respond in your time zone

Our solutions support

700+
customers

in various industries in
50 countries worldwide

Each year we invest over

€13.5
million

in engineering, research
and development

Our team counts

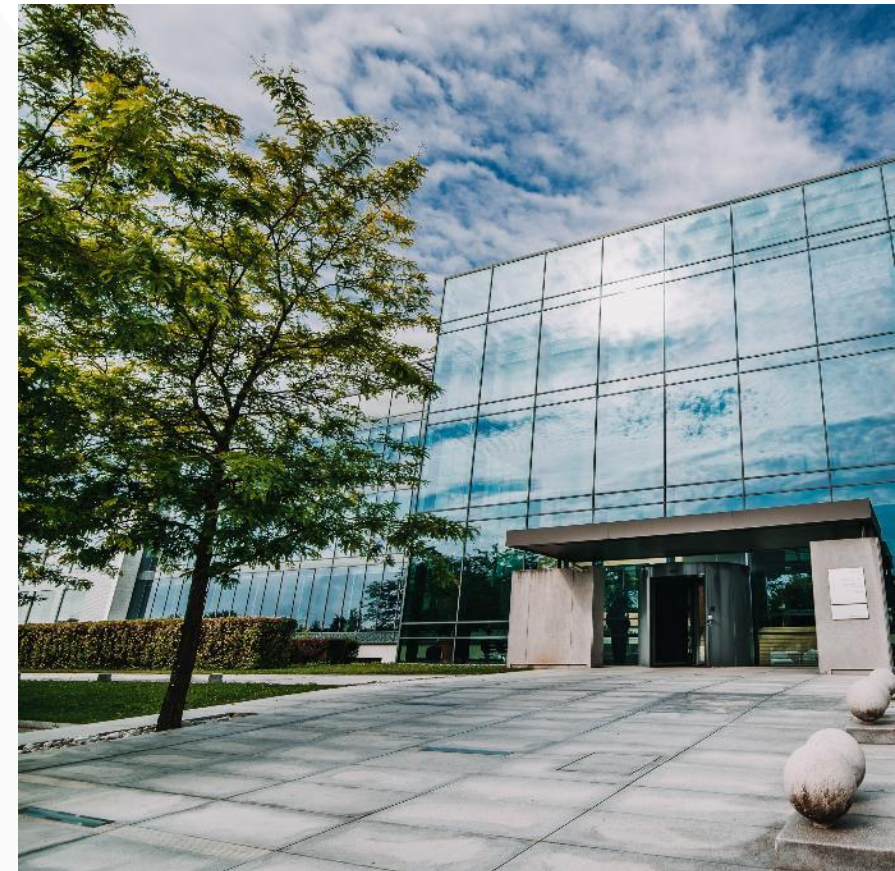
800+
employees

in 10 countries

We leverage

75+
years

of experience and
innovation



Performance Figures Split

74.8m

Revenue in Slovenia (EUR)*

123.5m

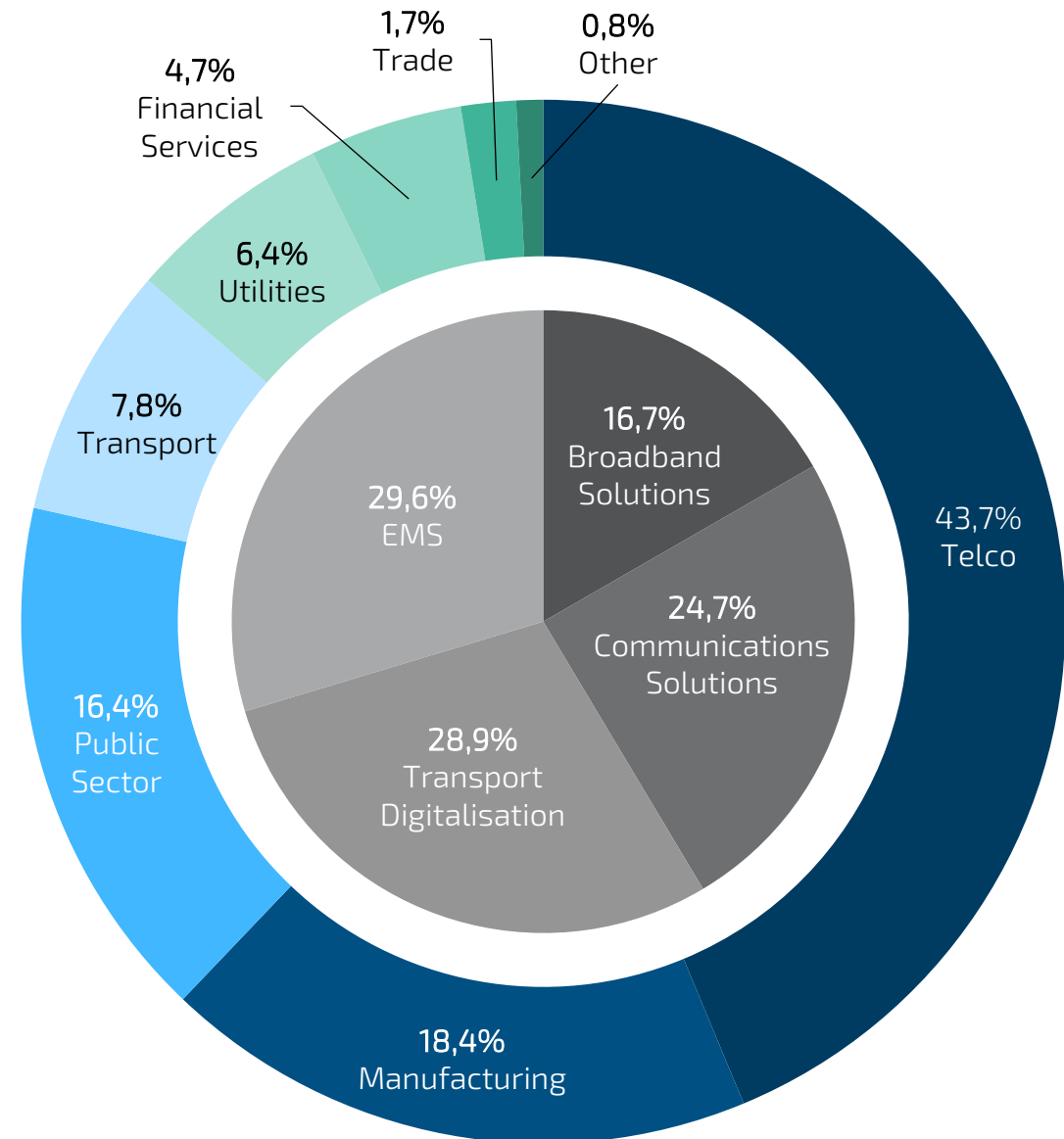
Revenue of the Kontron Slovenia Group (EUR)*

7.9m

EBITDA (EUR)*

* Management estimates for 2024

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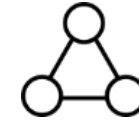
Strategic Portfolio

Our solutions are important in developing a **progressive, better-connected, sustainable, and secure society**

kontron



Telecom operators



Manufacturing



Enterprises



Government



Railways and roads



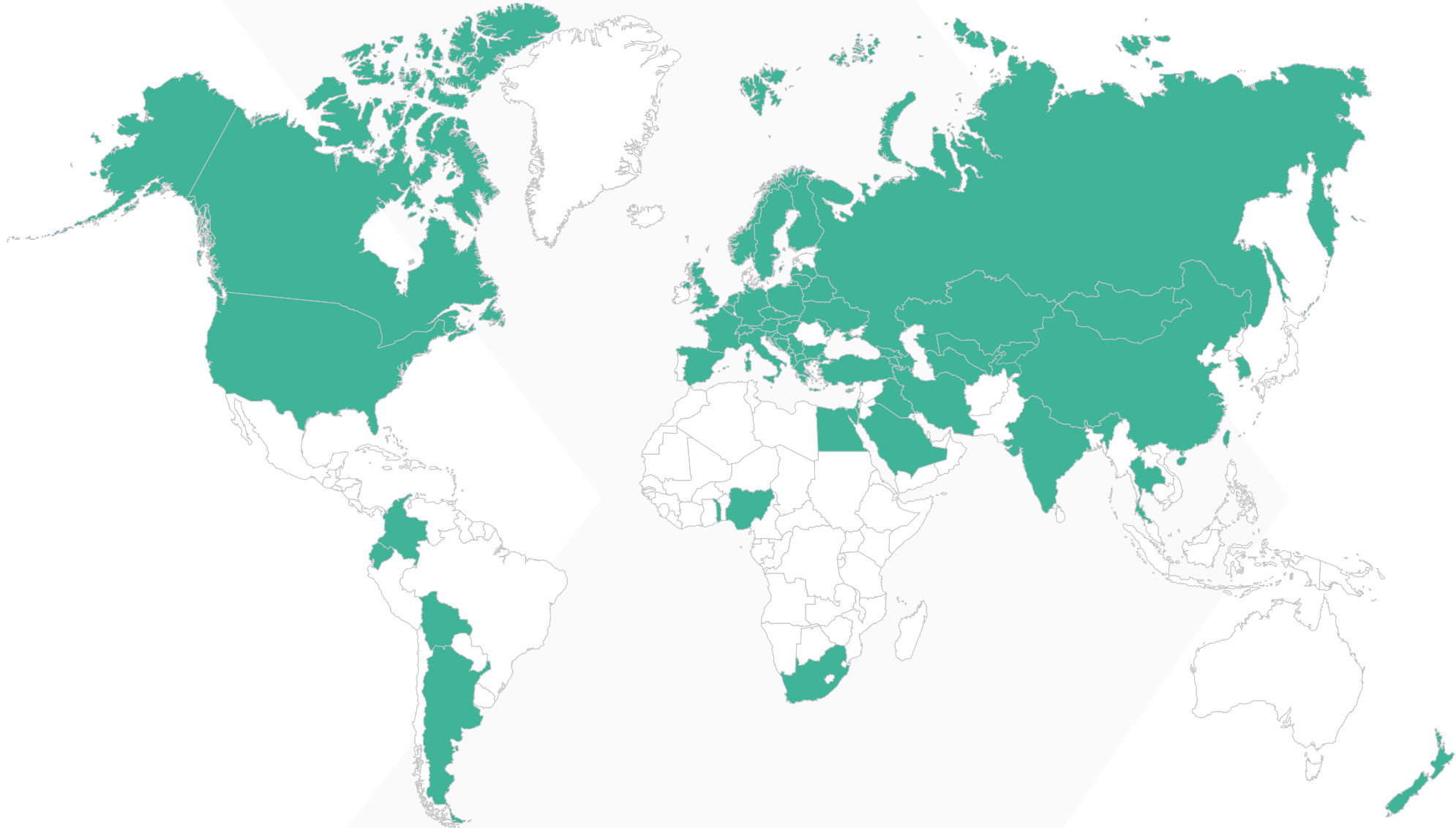
Utilities,
Oil and gas



Cities and communities

Market Footprint in 50 Countries

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Excellence in Customer Experience



We are recognised as a **reliable, innovative, and expert** provider of **future-safe** solutions



"Iskratel brings tremendous experience, and they complement our existing technology partners perfectly with their ability to deliver a high-quality, reliable and tailored solution for Zzoomm at scale. We look forward to developing our partnership with Iskratel and delivering a superior customer experience and serving many more happy customers."*

Rich Shaw, CTO at **Zzoomm**



"From concept to deployment, Kontron has been a reliable and innovative partner. Their open broadband platform enables us to integrate with and upgrade our existing legacy network OLT equipment while preserving the value of existing ONTs already deployed, delivering significantly faster speeds and superior service quality to our customers. The integration of industry-leading standards-based OLTs and the new XGS-PON ONTs developed for us by Kontron future-proofs our network, allows us to deliver a robust suite of services, and improves installation simplicity."

Robert Boyle, CEO at **Planet Networks**



"A reliable network can offer improved mobility and flexibility to cater for people and assets on the move in ever-changing production and logistics environments. Our 5G campus network also provides the perfect foundation for the implementation and further development of our R&D projects in the proto_lab."

Prof. Dr.-Ing. Oliver Kramer, Initiator, Co-Founder, and Director of the Research and Development Platform at **TH Rosenheim proto_lab**



"With the introduction of Slovenia's first commercial 5G network, we have taken a significant step forward in Cinkarna's digital transformation. The network allows for faster and more reliable data transmission, which is crucial for improving efficiency and productivity. Low latency will enable the use of advanced technologies such as automation and remote operations, contributing to greater safety and reliability in our services."

Aleš Skok, CEO at **Cinkarna Celje**



"We have been working for many years with Kontron's experts and technology testing engineers in the EMS business unit, who together produce 14 different electronics for us. Quality, reliability and competitive price are elements that further confirm our long-standing cooperation and trust."

Lojze Demšar, Director of the EC-systems Business Unit, **Domel**



"Both we and Kontron are committed to the satisfaction of our customers. It is this focus on customers and partners that is one of the several commonalities that our company shares with Kontron. When we realised that the Kranj-based ICT company also offered electronics development services, we partnered with them. Their team delivered what we had agreed professionally, consistently and very quickly. The expert team of development engineers at business unit EMS further enhanced and modernised our existing product."

Dr. Jure Knez, Co-founder and Owner, **Dewesoft**



* Kontron was known as Iskratel until July 2023.

Selected References



HRVATSKE ŽELJEZNICE



REPUBLIKA SLOVENIJA
MINISTRSTVO ZA INFRASTRUKTURU



REPUBLIKA SLOVENIJA
MINISTRSTVO ZA OBRAMBO



Company Management



Kontron's leadership remains in the hands of an **experienced** and **customer-oriented** team



Robert Kuzmič
Managing Director



Gašper Kepic
Consultant to the
Managing Director



Janez Öri
Executive Director of
Communications Solutions



Borut Jarc
Executive Director of
Transport



Svjetlana Kalaba
Executive Director of
Broadband Solutions



Jernej Polič
Executive Director of
Electronics Manufacturing
Services



Mitja Dolžan
Executive Director of
Finance and
Administration

Quality Assurance



Our operations and equipment are fully compliant with the industry's most renowned standards



Certificates

ISO 9001 (since 1994)

ISO 14001 (since 2013)

ISO 27001 (since 2016)

Silver EcoVadis Medal (2025)

Family-Friendly Enterprise (since 2021)

Cooperation with certification bodies

SIQ – Slovenia

CE compliance

LVD, EMC, RED, ROHS2, and WEEE directives

CoC for energy consumption

In accordance with

ETSI, ITU, ANSI, ACME, IEC



Family
Friendly
Enterprise



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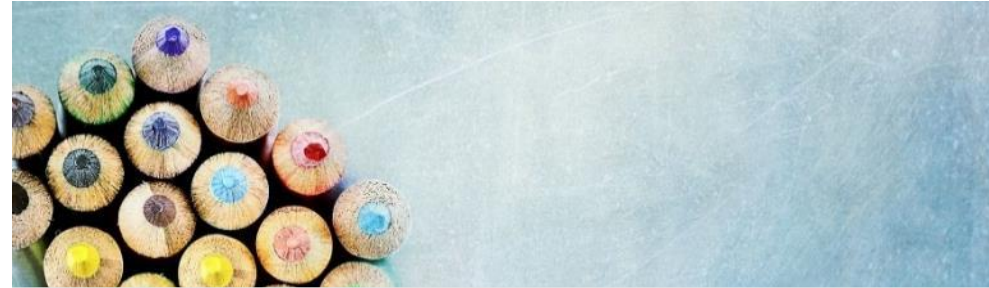
Broadband Solutions and Products

kontron

Best-in-class Fibre Access. Record-low Power consumption. Made in EU.



GPON and XGS-PON FTTH
Fibre-Based Broadband



Virtualisation of access
Software-Defined Broadband

ISKRATEL

Broadband Access

Iskratel Lumia OLTs



inBOX

Broadband CPE

Innbox family of CPE



Communications Suite

Telco, Operational, and Business Communications



Telco | Operators

Virtualized IMS is a solution for convergence of fixed and mobile real-time communications over **IP** and **4G/5G networks**.

Platform for **VoLTE/VoNR** and **MCx-based** communication services for home users, enterprises and critical networks.



Operational
Communications

Complete solutions for **operational communications**, customised to meet customer needs. From **dispatching**, personal **notification** systems with audio conferencing in **mission-critical** environments to **video-based** communications.



Business
Communications

Integrating **new services** on **existing CPE** and enabling a smooth **transition** from **legacy** to full **IP**.

Universal communication provides all the benefits of a **unified user identity**.

Private 5G and Cloud Solutions

Solutions for Critical Industrial Infrastructure

kontron



5G Core

Cloud-native, 3GPP-based, mobile **5G core** can be deployed in any cloud. With an **optimised** performance footprint tailored to **industrial use cases**.



Mobile Private Networks

Complete solution when you need a proven **mission-** or **business-critical** network. Securely installed on your premises to **maintain control**, while ensuring **sufficient capacity** for critical **communications**.



Cloud and Compute Platforms

Bring **computing power** closer to users, automate processes, and reduce processing time, which is crucial for **critical communications**. Robust platform with automated service provisioning and scalability.



Kontron Ecosystem

Inline and compatible with Kontron Group communication **solutions**, industrial **devices**, and IoT **applications**.

Digitalisation and IoT

Digital Transformation in the Right Way

kontron



Smart Railways

Audio and **visual** information delivered **instantly** to passengers and personnel. Managing **critical infrastructure** through integration with modern technologies.



Smart Roads

Intelligent traffic-control centre for coordinated operation of the entire **road transport**. Ensuring an **uninterrupted** traffic flow and the highest level of **road safety**.



Smart and Safe Communities

Connecting **smart** technologies into a **responsive** and **efficient** smart city solution, featuring city-wide operational and management **control centres**.



Smart Energy

IT/OT integration for smart digitalisation of **energy infrastructure**. Big data processing, analytics, and orchestrating.

Transport Digitalisation

Driving Digital Transformation of Transport



With railway dedicated **5G access** and **core**, our FRMCS technology enables **new secure applications** and **services** with higher performance. Our **MCX solution** supports flexible communications and integrates the existing GSM-R systems by **building the bridge** to FRMCS.



Ensuring that **potential faults** and **anomalies** in both the **infrastructure** and the **rolling stock fleet** are detected in good time. This enables the operator to protect the rail infrastructure, provide higher-quality transport services and, above all, ensure greater traffic safety.



Enriching traffic management systems with data on **vehicle flows**, **traffic accidents**, **weather conditions**, and **road repairs**. Finding optimised urban traffic flows, predictable arrival times, and efficient supply chains.

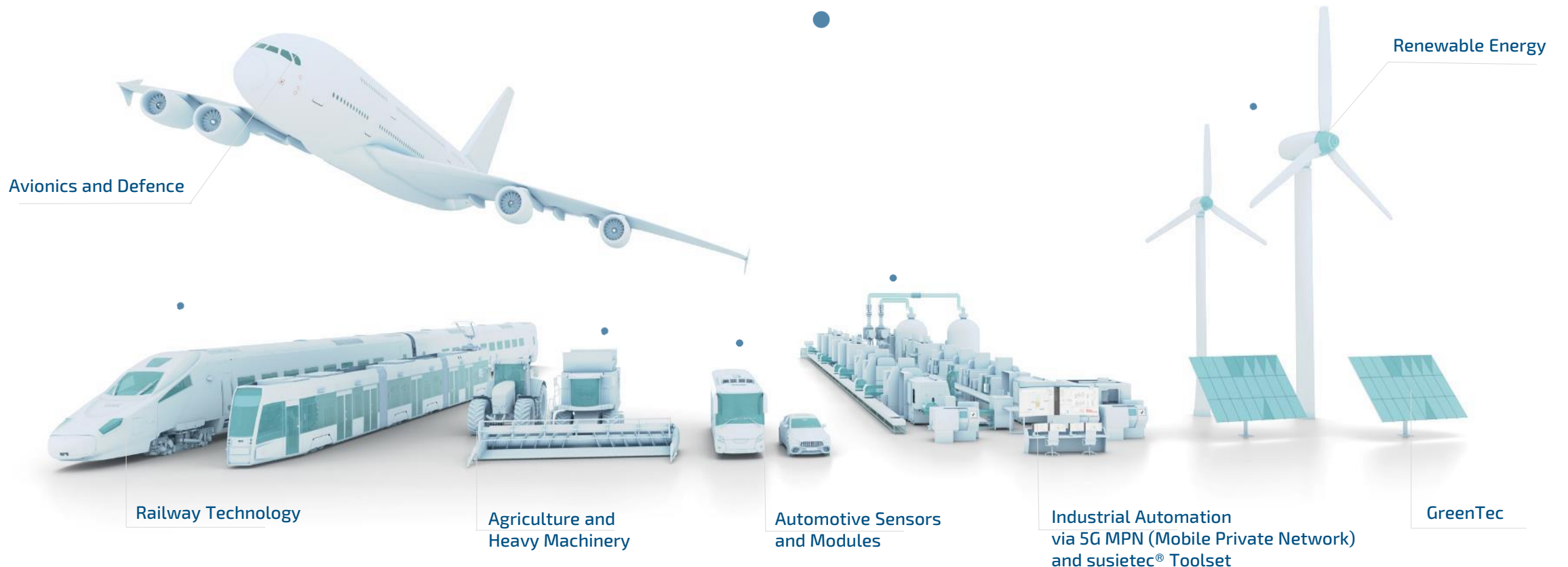


Regulating the speed of vehicles on the road, these systems can help **prevent accidents** and **improve overall road safety**. The application of safe speeds reduces crash forces, increases visibility, and shortens stopping distances.

Powering the Future of Industry

Solutions for Connected Ecosystems

kontron



Private 5G Campus Complete Solution

kontron

5G Modules & Devices



Supporting **end-to-end solution** and offering expertise in 5G modules and device development, rigorous testing, and seamless integration into customer's environment.

5G RAN



Kontron 5G Radio Access network portfolio incorporating **wide selection of options** for indoor, outdoor and macro cell in different frequency bands.

Kontron 5G SA Core

WEB GUI



From concept to reality: our **100% in-house EU based development** ensures quality, control, and innovation.

Applications



Integration into IT and OT networks for an end-to-end solution, providing Kontron's and integrating customer's applications.

The Power of IoT

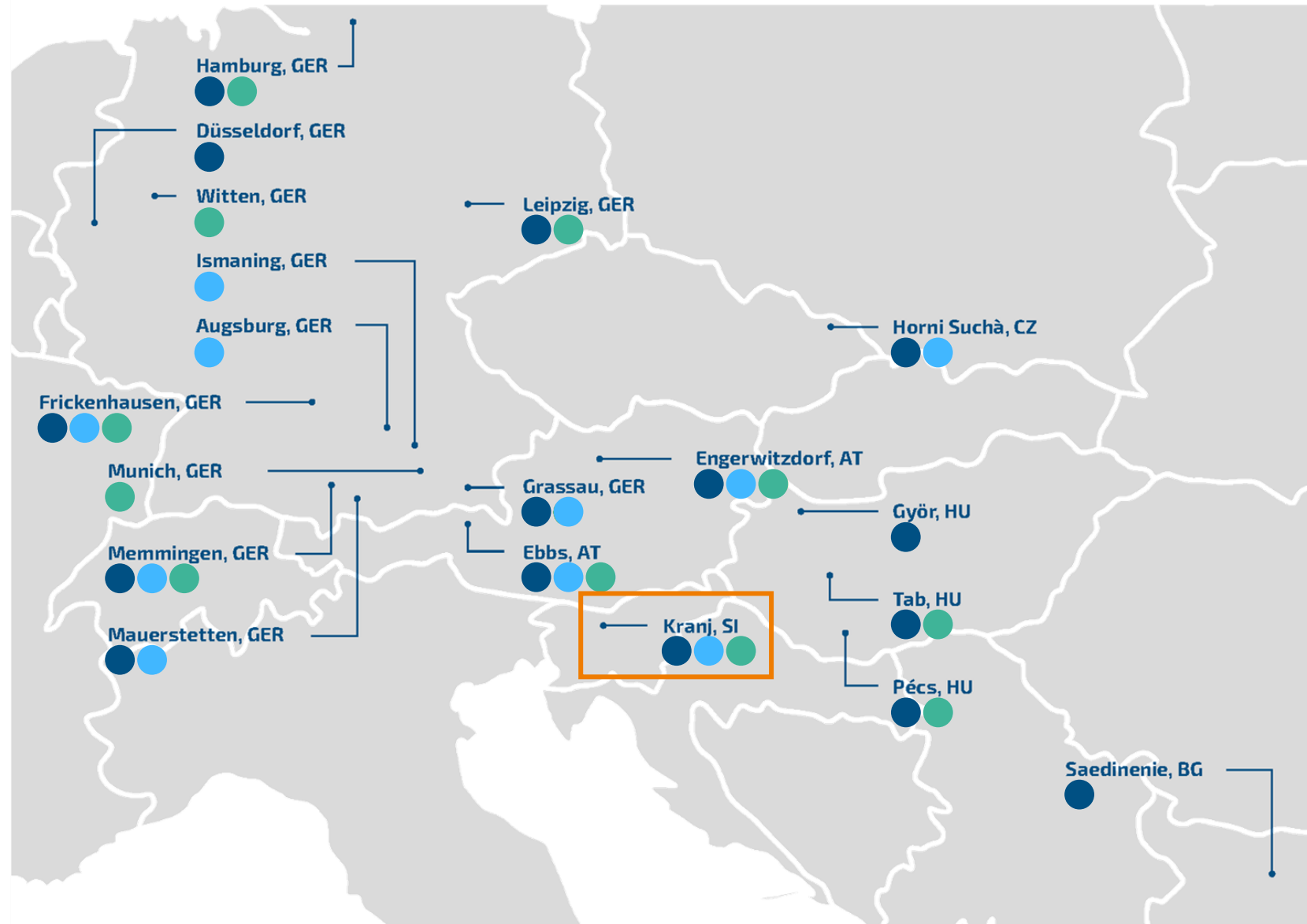
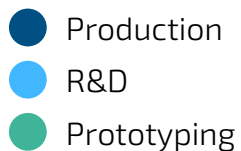
Industry 4.0

kontron



- › With a **strong network** of specialised locations, we offer comprehensive solutions **from a single source**.

Discover where and how we can **lead your projects to success**.



About Slovenia's Kontron EMS

Excellence in Meeting Your Expectations

kontron



Avionics and defence



Internet of Things



Renewable energy



Telecommunications



Industrial electronics



Measurement equipment



Entertainment electronics



Automotive electronics



Home appliances