

Meet the Kontron Group. In Your Daily Life. kontron



















Kontron Group in 2024

10 divisions in 3 segments

Europe



TelecomAdding 5G
connectivity to IoT
products



Industrial
Industrial, Medical,
Defence, Aero, and
Automotive



ElectronicsHigh volume, fast response

Services
IT converted to service contracts for IoT

Global



North America Sales channel for Europe products; Avionics



AsiaSales channel for Europe products

Software & Solutions



Software susietec®, KontronOS & customised IoT SW



Aero & Defence Communication and high-speed data solutions



TransportData for highspeed trains in
Europe & China



GreenTecGreen Energy
Management &
Infrastructure

Kontron Group

Leader of Smart Industrial IoT Solutions

7,263

1.69bn

200m

Employees

Revenue (EUR)

R&D spending (EUR)

192m

EBITDA (EUR)

>10%

Organic growth

Member of SDAX®
Member of TecDAX®

HQ in Austria; listed in Germany

kontron

Focused on the large, diverse and growing Industrial IoT market (IIoT)

> Fully integrated technology platform
Integrated (SW+HW) solutions for smart factories, transportation, data connectivity, medical, and smart energy

Driven by customer success, blue-chip customers
 >4,500 customers in total

Leading provider of disruptive IoT technology Real-time 5G/FRMCS connectivity, susietec® toolset, KontronOS, KontronGrid

A Company of Kontron Group



Leader of **smart industrial IoT solutions**. Focused on the large, diverse and growing Industrial IoT market (IIoT). Leading provider of disruptive technology with **5G connectivity**, **susietec**® **toolset**, **KontronOS**, and **KontronGrid**. Driven by customer success.

Kontron AG generated

€1.69

billion

revenue in 2024 with >10% annual growth

More than

€200

million

is invested in engineering, research, and development

Solutions portfolio covers

4,500+

customers

worldwide in various industries

Kontron family includes

7,263

employees

working to fulfil the group's vision

Located in

23

countries

worldwide

Combining

21

production facilities

to support growth strategy focused on smart IoT

Kontron Group Divisions

ndustrial

Transport

Defence

Aerospace

Software

North America

GreenTec

Asia

About Slovenia's Kontron, d. o. o.



A wide portfolio of **ICT solutions** for the **digitalisation** of various industries, tailored to fit customer's needs, ranks Kontron, d. o. o. among the leading European providers of **comprehensive** and **highly reliable communication** solutions

We generated

€74.8 million

revenue in 2024

We deliver solutions in

50+

countries

worldwide and we can respond in your time zone

Our solutions support

700+

customers

in various industries in 50 countries worldwide

Each year we invest over

€8.5

million

in engineering, research and development

Our team counts

400

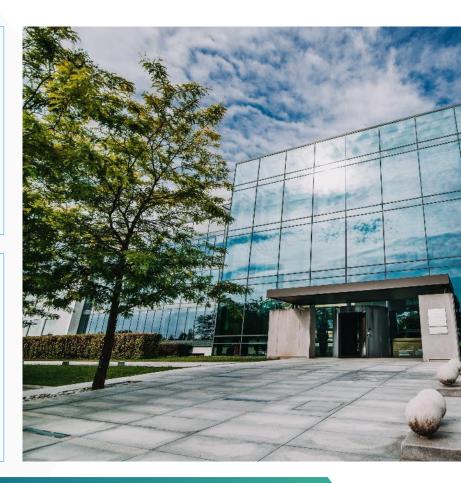
employees

We leverage

78

years

of experience and innovation



About Kontron Slovenia Group



A wide portfolio of **ICT solutions** for the **digitalisation** of various industries, tailored to fit customer's needs, ranks Kontron, d. o. o. among the leading European providers of **comprehensive** and **highly reliable communication** solutions

We generated

€123.5

million

revenue in 2024

We deliver solutions in

50+

countries

worldwide and we can respond in your time zone

Our solutions support

700+

customers

in various industries in 50 countries worldwide

Each year we invest over

€13.5

million

in engineering, research and development

Our team counts

+008

employees

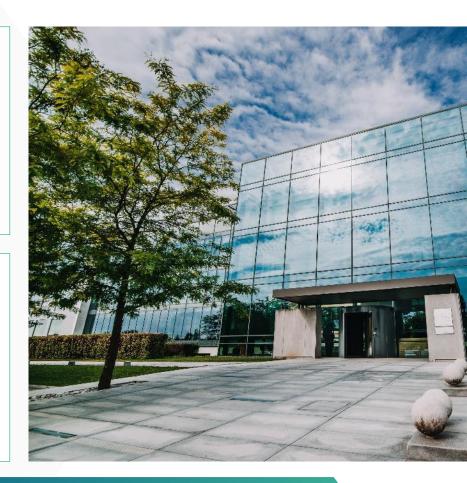
in 10 countries

We leverage

78

years

of experience and innovation



Performance Figures Split

74.8m

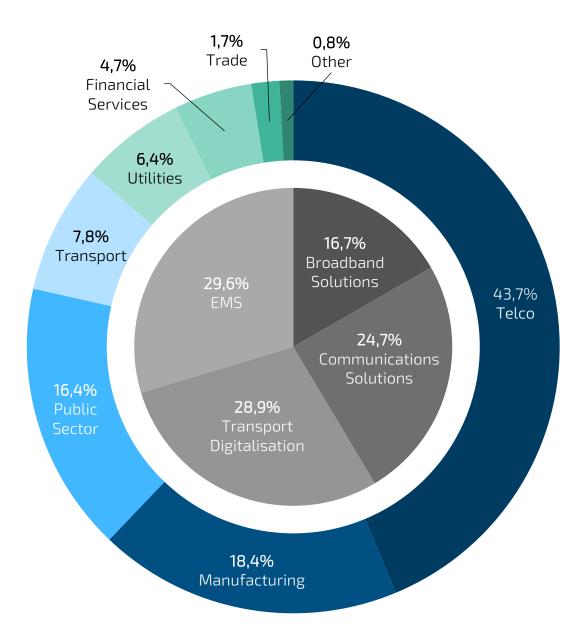
Revenue in Slovenia (EUR)

123.5m

Revenue of the Kontron Slovenia Group (EUR)

7.9m

EBITDA (EUR)



Strategic Portfolio

Our solutions are important in developing a **progressive**, **better-connected**, **sustainable**, and **secure** society











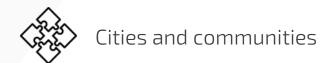












Excellence in Customer Experience



We are recognised as a reliable, innovative, and expert provider of future-safe solutions



"Iskratel* brings tremendous experience, and they complement our existing technology partners perfectly with their ability to deliver a high-quality, reliable and tailored solution for Zzoomm at scale. We look forward to developing our partnership with Iskratel and delivering a superior customer experience and serving many more happy customers."

Rich Shaw, CTO at **Zzoomm**



"From concept to deployment, Kontron has been a reliable and innovative partner. Their open broadband platform enables us to integrate with and upgrade our existing legacy network OLT equipment while preserving the value of existing ONTs already deployed, delivering significantly faster speeds and superior service quality to our customers. The integration of industry-leading standards-based OLTs and the new XGS-PON ONTs developed for us by Kontron future-proofs our network, allows us to deliver a robust suite of services, and improves installation simplicity."

Robert Boyle, CEO at Planet Networks



"A reliable network can offer improved mobility and flexibility to cater for people and assets on the move in ever-changing production and logistics environments. Our 5G campus network also provides the perfect foundation for the implementation and further development of our R&D projects in the proto_lab."

Prof. Dr.-Ing. Oliver Kramer, Initiator, Co-Founder, and Director of the Research and Development Platform at **TH Rosenheim proto_lab**



"With the introduction of Slovenia's first commercial 5G network, we have taken a significant step forward in Cinkarna's digital transformation. The network allows for faster and more reliable data transmission, which is crucial for improving efficiency and productivity. Low latency will enable the use of advanced technologies such as automation and remote operations, contributing to greater safety and reliability in our services."

Aleš Skok, CEO at Cinkarna Celje



"We have been working for many years with Kontron's experts and technology testing engineers in the EMS business unit, who together produce 14 different electronics for us. Quality, reliability and competitive price are elements that further confirm our long-standing cooperation and trust.."

Lojze Demšar, Director of the EC-systems Business Unit, Domel



"Both we and Kontron are committed to the satisfaction of our customers. It is this focus on customers and partners that is one of the several commonalities that our company shares with Kontron. When we realised that the Kranj-based ICT company also offered electronics development services, we partnered with them. Their team delivered what we had agreed professionally, consistently and very quickly. The expert team of development engineers at business unit EMS further enhanced and modernised our existing product."

Dr. Jure Knez, Co-founder and Owner, **Dewesoft**





Selected References























































Company Management

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Kontron's leadership remains in the hands of an experienced and customer-oriented team



Robert Kuzmič
Managing Director



Gašper Kepic Consultant to the Managing Director



Janez Öri

Executive Director of
Communications Solutions



Borut Jarc
Executive Director of
Transport



Svjetlana Kalaba Executive Director of Broadband Solutions



Jernej Polič
Executive Director of
Electronics Manufacturing
Services



Mitja Dolžan
Executive Director of
Finance and
Administration

Quality Assurance

kontron

Our operations and equipment are fully compliant with the industry's most renowned standards











Cooperation with certification bodies SIO - Slovenia

Family-Friendly Enterprise (since 2021)

CE compliance

Certificates

ISO 9001 (since 1994)

ISO 14001 (since 2013) ISO 27001 (since 2016)

Silver EcoVadis Medal (2025)

LVD, EMC, RED, ROHS2, and WEEE directives CoC for energy consumption

In accordance with ETSI, ITU, ANSI, ACME, IEC







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Broadband Solutions and Products

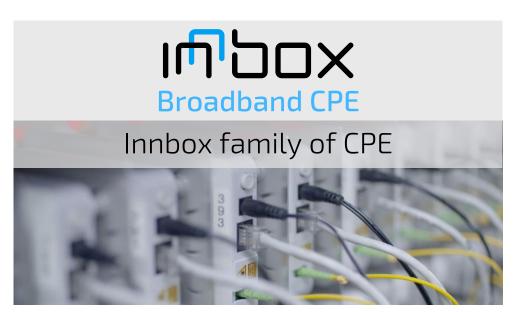
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Best-in-class Fibre Access. Record-low Power consumption. Made in EU.









Communications Suite

Telco, Operational, and Business Communications





Virtualized IMS is a solution for convergence of fixed and mobile real-time communications over IP and 4G/5G networks.

Platform for VoLTE/VoNR and MCx-based communication services for home users, enterprises and critical networks.



complete solutions for operational communications, customised to meet customer needs. From dispatching, personal notification systems with audio conferencing in mission-critical environments to video-based communications.



Integrating new services on existing CPE and enabling a smooth transition from legacy to full IP.

Universal communication provides all the benefits of a **unified user identity**.

Private 5G and Cloud Solutions

Solutions for Critical Industrial Infrastructure











Cloud-native, 3GPP-based, mobile **5G core** can be deployed in any cloud. With an **optimised** performance footprint tailored to **industrial use cases**.

Complete solution when you need a proven mission- or business-critical network.
Securely installed on your premises to maintain control, while ensuring sufficient capacity for critical communications.

Bring computing power closer to users, automate processes, and reduce processing time, which is crucial for critical communications. Robust platform with automated service provisioning and scalability.

Inline and compatible with Kontron Group communication **solutions**, industrial **devices**, and IoT **applications**.

Digitalisation and IoTDigital Transformation in the Right Way











Audio and visual information delivered **instantly** to passengers and personnel. Managing **critical infrastructure** through integration with modern technologies.

Intelligent traffic-control centre for coordinated operation of the entire road transport. Ensuring an uninterrupted traffic flow and the highest level of road safety.

Connecting **smart** technologies into a responsive and efficient smart city solution, featuring city-wide operational and management control centres.

IT/OT integration for smart digitalisation of energy infrastructure. Big data processing, analytics, and orchestrating.

Transport Digitalisation Driving Digital Transformation of Transport











With railway dedicated **5G access** and **core**, our FRMCS technology enables **new secure** applications and services with higher performance. Our MCX **solution** supports flexible communications and integrates the existing GSM-R systems by building the bridge to FRMCS.

Ensuring that **potential faults** and anomalies in both the infrastructure and the rolling **stock fleet** are detected in good time. This enables the operator to protect the rail infrastructure, provide higherquality transport services and, above all, ensure greater traffic safety.

Enriching traffic management systems with data on vehicle flows. traffic accidents, weather conditions, and road repairs. Finding optimised urban traffic flows, predictable arrival times, and efficient supply chains.

Regulating the speed of vehicles on the road, these systems can help **prevent** accidents and improve overall road safety. The application of safe speeds reduces crash forces. increases visibility, and shortens stopping distances.

Powering the Future of Industry Solutions for Connected Ecosystems



Private 5G Campus Complete Solution

kontron

5G Modules & Devices



Supporting end-to-end solution and offering expertise in 5G modules and device development, rigorous testing, and seamless integration into customer's environment.

5G RAN



Kontron 5G Radio Access network portfolio incorporating wide selection of options for indoor, outdoor and macro cell in different frequency bands.

Kontron 5G SA Core





From concept to reality:
our 100% in-house EU based
development ensures
quality, control, and
innovation.

Applications



Integration into IT and OT networks for an endto-end solution, providing Kontron's and integrating customer's applications.

The Power of IoT

kontron

Industry 4.0



Electronics²

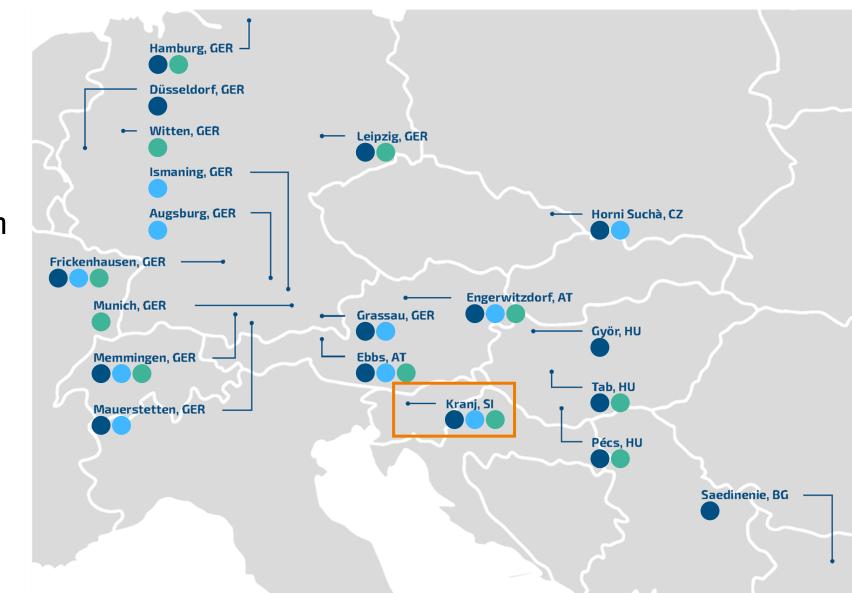
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The Powerhouse for Your Electronics – Development, Prototyping, Production, and Assembly

With a strong network of specialised locations, we offer comprehensive solutions from a single source.
 Discover where and how we can lead your projects to success.

Production

Prototyping



About Slovenia's Kontron EMS

Excellence in Meeting Your Expectations







